

1954 Incorporation papers filed

1958

Began offering automated dial service in Russell, Adair and Cumberland

1959

First official annual meeting of 900 members

1960

Headquarters moved from Burkesville to Jamestown

1974

8-party line eliminated; 5,000 members strong

1980

Installed one of the first computerized digital switching offices in the state

1984

Four-party line eliminated

1999

Moved to new headquarters with drive-thru convenience

2000

High-speed Internet becomes available

2004

Digital TV services introduced

2009

Fiber optic cable services available

2014 myDuo app launches



SERVICE • ECONOMY • CONTENT

A quick look across this annual report communicates one very strong message about Duo County Telecom.

We are local. And local matters



THOMAS E. PRESTON Chief Executive Officer

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You will not find a telecommunications company serving Adair, Russell

proud.

I work with this incredible

crew of employees every

day and I've seen many of

these photos before. Yet

even now when I look at

them, I'm amazed, and

and Cumberland counties that is more invested in these communities than Duo County. Our dedication shows through the top-quality services we bring to your door, the growing line-up of local programming that keeps you informed and entertained, the community events we sponsor and support, and the smiles that we wear on our faces every day.

We are proud to be your service provider. And we're honored that you chose us. We know there are other options available and we take your commitment to this local cooperative seriously.

Duo County celebrates 60 years of business in south central Kentucky this year. We are more committed than ever to providing you with the best and most sophisticated communications technology available and exceptional customer

More importantly, we are committed to supporting and connecting our communities in every way possible — from providing much-needed funding to local schools to collecting donations for the Ronald McDonald House. Connections do not just happen through a 4G wireless signal. They are personal. They are local.

And local matters



\$19 million

IN DIVIDENDS RETURNED TO MEMBERS SINCE 1988

ANNUAL FINANCIAL STATEMENT

Duo County Telecom

Operating Revenues:

Local Network Services

Network Access Services

Uncollectible Revenue

Carrier Billing and Collection

Consolidated STATEMENT OF INCOME

For Year Ended December 31, 2013

Duo County Telecom Consolidated BALANCE SHEET December 31, 2013

\$10,487,67
1,573,21
2,199,69
100,25
400,37
\$14,761,20

iotal Current Assets	φ1 1 ,/01,207
Other Assets:	
Long-Term Investments	\$25,904,234
Nonregulated Investments	182,326
Investment in Affiliated Companies:	43,451,088
Deferred Charges	32,435
Total Other Assets	\$69,570,083
Telecommunications Plant:	
Telecommunications Plant in Service	\$88,417,852
Telecommunications Plant Under Construction	14,461,106
Non-Operating Plant	<u>52,008</u>

TOTAL ASSETS	\$128,164,063
Telecommunications Plant Net	43,832,771
Less Accumulated Depreciation	59,098,195
Total Telecommunications Plant	\$102,930,966

LIABILITIES & MEMBERS' EQUITIES Current Liabilities:	4104105
Current Portion of Long-Term Debt	\$184,125
Accounts Payable	1,039,612
Customer Deposits	12,050
Accrued Expenses	<u>2,168,597</u>
Total Current Liabilities	\$3,404,384
Deferred Income Taxes-Noncurrent	\$9,059,996
Total Long-Term Liabilities	\$9,059,996
Other Liabilities and Deferred Credits	\$257,221

Other Liabilities and Deferred Credits	\$257,221
Members' Equities:	
Patronage Capital	\$48,354,832
Other Equities	68,592,015
Acc. Other Comprehensive Income/Loss	(2,748,694)
Other Member Capital	1,244,309

\$115,442,462 **Total Members' Equities TOTAL LIABILITIES/MEMBERS' EQUITIES \$128,164,063**



FIBER OPTI







\$8,445,289 9,834,642 110,081 1,765,272 Miscellaneous Operating Revenue (109,354) \$20,055,930

Total Operating Revenues Operating Expenses: \$8.086.799

Plant Specific Operations Plant Nonspecific Operations 1,648,505 5,526,422 Depreciation and Amortization **Customer Operations** 1,575,845 2,480,437 Corporate Operations

Total Operating Expenses \$19,318,008 \$737,922

Operating Income Non-Operating Income \$10.312.005 Provision for Income Taxes (3,726,390)Non-Operating Income Net of Taxes 6,585,615

Income Before Interest and Nonregulated Income \$7,323,537 Interest on Long-Term Debt to RUS (264,848)Net of Interest Capitalized \$62,898

\$1,131,334 Non-Regulated Income **Total Net Income** \$8,190,023

Other Comprehensive Income Unrealized Loss on Assets (493,669) on Postretirement Benefits Unrealized Gain/Loss on Marketable Securities 533,276

TOTAL COMPREHENSIVE INCOME

(270) 378-4141 [Adair] (270) 433-2121 [Cumberland]

COLUMBIASTO **CONTACT US:** (270) 343-3131 [Russell] duotel@duo-county.com

BOARD OF DIRECTORS

Bill Norris Cumberland County, President

Jerry D. Roy Russell Springs, Vice President

Sharon Hill Jamestown, Secretary

Joseph Sparks Adair County, Member

James E. Monin, MD Jamestown, Member

Randy Hart

Douglas Butler Cumberland County,

Howard Kent Cooper Legal Counsel

Thomas E. Preston Chief Executive Officer



\$8,229,630



Russell Springs, Member

.







Local matters!

SUPPORTING AND CONNECTING OUR COMMUNITY







2013,
Duo County added 31

HD channels
to the Digital
TV lineup

LOCAL

economy

AND, AIRED CLOSE TO

60 government meetings

50 high school & college ballgames

- episodes of Plate It Up, Kentucky Proud
- 7 local sports previews

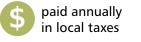
DESIGNED
JUST FOR YOU

At Duo County, we are completely focused on perfecting your entertainment experience — from producing local programming on Duo Channel 2 and adding to our Video on Demand line-up, to installing the cables and wireless signals through which that content is delivered. We expanded our Lightspeed fiber optic services to two more communities in 2013, and, partnering with Bluegrass Cellular, introduced 4G LTE wireless services to five communities in Adair, Cumberland and Russell counties. We also released our first app for iPhone and Android, myDuo, which allows you to view what's playing on VOD, pay your bill and even look up local telephone numbers.

DUO'S PORTFOLIO

48 employees

600,000+



9,466 cooperative members

THE BEST RETURN ON INVESTMENT

Did you know that for every \$100 you spend with a locally owned business, \$68 stays in your community? When you do business with Duo County, there's one more advantage: ownership. As a member of your local telecommunications cooperative, you are represented by a local board of directors, and you earn your share of the company's financial success. To date, Duo County has returned almost \$19 million in dividends to its members. In return, Duo County strives to be a good steward of the local business community, staying involved with the **Chambers of Commerce** in the service area and providing excellent customer service.