# There we are.

## Thank you for taking us along.

We understand you have many choices when it comes to TV, Internet, cellular and phone service, and we don't take your decision lightly. We are honored that you continue to choose Duo County Telecom for your communication and entertainment needs.

We are committed to consistent enhancements, bringing you the most advanced technology possible. But it doesn't stop there. We are also committed to being part of the communities we serve --- working with government leaders, sponsoring local education and athletic programs and participating in community events. And we bring all of this to you on our local-access channel, our website and through social media.

In essence, we're everywhere you are - connecting you to your community, your friends and your family. We're covering the local sporting events. We're helping you make an Internet sale at your business using our Lightspeed fiber technology. We're offering you the latest entertainment options during family movie night through Video On Demand.

For the last 35 years, it has been an adventure leading our company through so much positive change. As I retire, I'm pleased to be able to leave an organization in excellent condition to our new CEO, Tom Preston. I'm confident that Tom will lead our organization forward providing the best service possible.

### **DUO COUNTY TELEPHONE BOARD OF DIRECTORS**

James E. Monin, MD Jamestown | Board President

David Davenport Russell Springs | Board Vice President

> Sharon Hill Jamestown | Board Secretary

Joseph Sparks Adair County | Board Member

Jerry D. Roy Russell Springs | Board Member

**Bill Norris** Cumberland County | Board Member

Douglas Butler Cumberland County | Board Member

> Howard Kent Cooper Legal Counsel

Bill Magruder Chief Executive Officer



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uo County Telephone Cooperative		Duo County Telephone Cooperative	
onsolidated BALANCE SHEET		Consolidated STATEMENT OF INCOME	
or Year Ended December 31, 2010		For Year Ended December 31, 2010	
SSETS		Operating Revenues:	
urrent Assets:		Local Network Services	7,997,919
Cash & Temporary Cash Investments	\$9,061,014	Network Access Services	9,146,506
	\$9,001,01 <del>4</del>		
Accounts Receivable, Less Allowance for	1 2/2 020	Carrier Billing and Collection	130,150
Doubtful Accounts	1,363,029	Miscellaneous Operating Revenue	1,658,986
Materials and Supplies	1,667,007	Uncollectible Revenue	<u>(96,804)</u>
Accrued Interest Receivable	112,848		
Prepaid Expenses	<u>180,911</u>	Total Operating Revenues	<u>\$18,836,757</u>
Total Current Assets	<u>\$12,384,809</u>	Operating Expenses:	
		Plant Specific Operations	5,862,791
ther Assets:		Plant Nonspecific Operations	1,317,078
Cash Investments	21,446,939	Depreciation and Amortization	5,532,119
Nonregulated Investments	300,496	Customer Operations	1,519,119
Investment in Affiliated Companies:	39,640,502	Corporate Operations	2,292,726
Wireless - \$36,726,165	57,010,502	Corporate Operations	2,272,720
			¢14 533 033
Network - \$2,914,337	0 (0 ( 100	Total Operating Expenses	<u>\$16,523,833</u>
Deferred Charges	<u>2,634,183</u>		
		Operating Taxes:	
Total Other Assets	<u>\$64,022,120</u>	Other Operating Taxes	<u>1,804,743</u>
lephone Plant:		Nonregulated Net Income	<u>1,159,964</u>
Telephone Plant in Service	76,182,643		
Telephone Plant Under Construction	6,334,313	TOTAL OPERATING INCOME	\$1,668,145
Non-Operating Plant	52,008		
		Non-Operating Net Income,	
Total Telephone Plant	\$82,568,964	Net of Federal & State	
	<u>402,000,701</u>	Federal, State and Local Income Taxes	9,045,917
Lass Assume data d Danus sistian	45 040 744		<u>7,0<del>1</del></u> 3,717
Less Accumulated Depreciation	<u>45,848,744</u>	Income Taxes of \$3,984,794 in 2010	
Telephone Plant, Net	<u>36,720,220</u>	Income Before Interest Charges	10,714,062
TOTAL ASSETS	<u>\$113,127,149</u>	Interest on Long-Term Debt to RUS	<u>(635,889)</u>
ABILITIES & MEMBERS' EQUITIES		NET INCOME	<u>\$10,078,173</u>
urrent Liabilities:		• • •	
Current Portion of Long-Term Debt	3,235,000		
Accounts Payable	856,213		
Customer Deposits	17,999	We are pleased to report that Duo County Telephone	
Customer Deposits	17,777	RETURNED ALMOST \$800.000 in dividend	ds to
A serviced Francisco	2 257 270		
Accrued Expenses	2,257,368	cooperative members in 2011 and has retu	Irned more
	A	than \$16 million since 1984.	
Total Current Liabilities	<u>\$6,366,580</u>		
eferred Income Taxes-Noncurrent	<u>\$9,310,136</u>		
	<i><b>•</b></i>		
ong-Term Debt	<u>\$6,100,321</u>		
otal Long-Term Liabilities	<u>\$15,410,457</u>		2.2.10
		and the second se	
ther Liabilities and Deferred Credits	<u>\$125,715</u>		
			T
embers' Equities:	45 222 220		
Patronage Capital	45,333,330		
Other Equities	44,871,053	The state of the second st	
Other Member Capital	<u>1,020,014</u>		-
Total Members' Equities	<u>\$91,224,397</u>	And and the solution of the solution	Ser Cont
		the second s	
TOTAL LIABILITIES & MEMBERS' FOUITI	ES SI 13 127 149		

TOTAL LIABILITIES & MEMBERS' EQUITIES \$113,127,149

VISIT OUR CUSTOMER CARE CENTERS IN COLUMBIA AND JAMESTOWN, OR CONTACT US: E-mail: duotel@duo-county.com | www.duocounty.com | Adair: 378-4141 | Cumberland: 433-2121 | Russell: 343-3131





RIGHT: TOM PRESTON, INCOMING CEO







## $\bigcirc$ in the community

## Local news and sports, live and on demand

As Lindsey Wilson fans filled the stands in 2010 to see the college's first football game, we were there, catching this great moment in history on camera for our customers.

We deliver Lindsey Wilson sports on DUO2, our local-access channel. Our partnership with the Columbia college is just one of many designed to bring what's happening in our communities to the people living in them. Viewers

can enjoy Adair and Russell County high school sports, government meetings and various community events, all on DUO2. And if you can't catch this programming live? Most local shows are available with Video On Demand.

Keeping you connected with your community is an important part of our mission. So, look for us when you're out and about. Chances are, we'll be around.





## Smart technology that keeps you connected

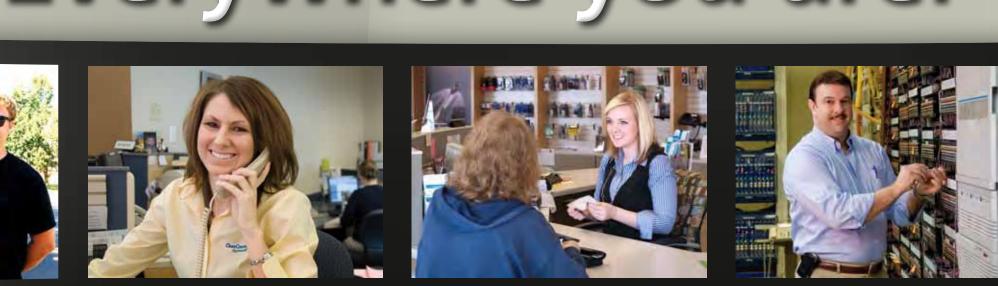
You need it all with your wireless phone — GPS, photo and video capability, e-mail and social networking. Every year, Duo County and Bluegrass Cellular stay ahead of the technology curve so you can have these amenities wherever you go.

Our inventory of Android-powered smart phones and tablets continues to grow. We recently added touchscreen devices like the









• here to help you

### So many places to find assistance

Whether it's through Facebook or Twitter, on our website, in person or by phone, we have customer service covered. Our online DuoCall



## Enjoy life at exhilarating speed

Whether you're participating in an online video conference or choosing a high-definition Video On Demand movie, our newest technology can take you there faster than ever before.

Lightspeed is a fiber optic cable network that transmits digital TV, Internet and phone at higher speed and with more reliability. This system, which has virtually unlimited

bandwidth, has plenty of capacity for future expansion.

You no longer need a modem if you are a Lightspeed customer, and all of your Duo County services are enhanced. Making your communications experience more enjoyable wherever you are is part of our commitment to you. Sign up for Lightspeed, and take off.



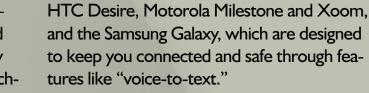
Manager service helps you manage and control features, messages and calls. Our video tutorials on the web will help answer your technology



questions. And as always, our customer care centers and DuoCare experts are available to help at any time.







BLUEGRASS CELLULAR

Our partnership with Bluegrass Cellular pairs you with this powerful technology on the most reliable 3G and 4G\* networks in south central Kentucky, while allowing you to do business locally. Now that's smart.

